



SCHMIDT & SONS, INC.

**2510 Church Street ♦ P. O. Box 232
Gonzales, Texas 78629
Phone: (830) 672-2018 Fax: (830) 672-7373**

12.18.08

Dear valued customer,

We are pleased to announce that all of our blenders have announced price decreases to go into effect in the very near future. For the most part, most blender decreases will not go into effect until after the first of the year. However, as a partner in your business, effective December 18th, 2008, Schmidt and Sons Inc. will decrease prices on all bulk sales regardless of brand. Package goods decreases will soon be announced. We hope that this simplifies your purchasing with Schmidt and Sons Inc. and helps in the decision making process as to “who is doing what when.”

Also, as of January 1, 2009, all Schmidt and Sons, Inc. announcements and notifications will be posted on our website @ www.schmidtandsons.com; this will include notification of another price decrease that we are anticipating in the near future. We will also have the ability to send announcements and notifications via fax and email. With this being said, we will need some information from you in order to prepare our system for this transition. Please complete the attached form and return to us as soon as possible.

We thank you for your business and should you have any questions or concerns please do not hesitate to notify your sales rep or myself.

Sincerely,

Ben Bradfield
Sales Manager
Schmidt and Sons Inc.
(800) 499-4549 x113
bbradfield113@schmidtandsons.com



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COMPANY NAME: _____ **ACCT.#** _____

OWNER: _____

SALES CONTACT: _____

CONTACT NUMBER: _____

FAX NUMBER: _____

EMAIL ADDRESS: _____

PURCHASING CONTACT: _____

CONTACT NUMBER: _____

FAX NUMBER: _____

EMAIL ADDRESS: _____

ACCOUNTS PAYABLE CONTACT: _____

CONTACT NUMBER: _____

FAX NUMBER: _____

EMAIL ADDRESS: _____

Please return form via fax at 830-672-7373

Attn: Stacy Schmidt